

26<sup>th</sup> – 28<sup>th</sup> October 2010, CNIT La Défense, Paris

## **Post Show Summary**

Total number of attendees			
5,087			
Total Delegates	1137		
Total number of Speakers	256		
Total number of Sponsors & Exhibitors	128		
Total number of Press & Analysts	127		
Total number of exhibition visitors	2802		
Total number of stand staff	765		

### **Broadband World Forum is growing...**

	2010 Show	Growth on 2009
Total attendance	5,087	+22%
Number of Sponsors & Exhibitors	128	+44%
Number of new Sponsors & Exhibitors	63	N/A
Number of countries represented	101	+23%
Number of Service Providers	400	N/A
Press coverage	2,522	N/A
Registered Press & Analysts (onsite)	127	+63%
Web traffic		
Overall website visits	523,163	N/A
Unique visitors to www.broadbandworldforum.com	208,006	N/A
Total hits on www.broadbandworldforum.com	1.8m	N/A

**Over 400 service providers -** telcos, cablecos, broadcasters, application providers, content companies, as well as regulators & government buyers...

Aljeel, Libya AllTele, Sweden Alpha Networks, Belgium Amazon Web Services, United

Kingdom

Angola Telecom, France ANWARNET, Algeria Arab Media Co, AMC, Egypt

ARCEP, France ArmenTel, Armenia ASTA FM, Ghana AT&T, USA AT&T Labs, USA Axtel, Mexico

Azercell Telecom LLC, Azerbaijan bahrain broadband, Bahrain

Bakcell, Azerbaijan Balticum TV, Lithuania

Banglalion Communications Limited,

Bangladesh Batelco, Bahrain BBned/Tele2, Netherlands Belgacom, Belgium BeTV, Belgium Bezeq, Israel

BH Telecom, Bosnia-Herz. Bharti Airtel Ltd, India Board Member, Iran Bouygues Telecom, France

Bovas and company limited., Nigeria Broadband Infraco, South Africa broadband media, South Korea Broadband Nord, Denmark BSkyB, United Kingdom BT, United Kingdom

BT Innovate, United Kingdom BT Openreach, United Kingdom BT Wholesale, United Kingdom

BTC Networks, France

Bulgarian Telecommunications Co,

Bulgaria

Bullore Telecom, France Cable & Wireless, United Kingdom Cable&Wireless Worldwide, France

Cablevison, Argentina Callplus, New Zealand Canadian Radio-television & Telecommunications Commission,

Canada

Canar telecommunication Co Ltd,

Sudan cantv, Bolivia cantv, Venezuela Channel i, Bangladesh China Mobile, China

China Mobile Pakistan, pakistan

China Telecom, China China Unicom, China

Chitwan Unique Cable TV Pvt Ltd,

Nepal

Chungwa Telecom, Taiwan

CITC, Saudi Arabia

CNN International Digital Services,

Columbus Networks, USA Comcast Corporation, USA COMSTAR, Russian Fed. COPACO S.A., Paraguay

Cosmo Bulgaria Mobile EAD, Bulgaria

Country Manager, France

COVAGE, France

CY Telecommunication Authority,

Cyfrowy Polsat S A, Poland Danish Energy Association, United

Kingdom

Dansk Energi, Denmark Datagroup, Ukraine Deutche Telekom, France Dhivehi Raajjeyge Gulhun Pvt Ltd,

Maldives Dial2Do, Ireland Dialog, Poland Digitel Brazil, Brazil Digiturk, Turkey Digiweb, Ireland Disney, France

DJIBOUTI TELECOM, Djibouti

DOCOMO, Japan DU, Utd.Arab Emir.

Econet Telecom Lesotho, Lesotho Econet Wireless Zimbabwe, Zimbabwe

EdgeCast Networks, France Egyptian Radio and TV Union, Egypt Elion Enterprises Ltd, Estonia Elisa Corporation, Finland

**Emirates Integrated Telecommunicati** 

Co PJSC, Utd.Arab Emir. EnergiMidt, Denmark EnerQ Co., Ltd., Thailand

entel, Bolivia

E-Plus Mobilfunk GmbH & Co. KG,

Germany

Etihad Atheeb Go Telecom, Saudi

Arabia

Etihad Atheeb Telecommunications,

Saudi Arabia

Etihad Etisalat Mobily, Saudi Arabia

ETISALAT, Utd.Arab Emir. etisalat Misr, Egypt

European Commission, Belgium

Euskaltel, Spain

Everything Everywhere, United

Kingdom

EWE Tel, Germany FASTWEB, Italy

Fibrecity, United Kingdom Finecom Telecommunications AG,

Switzerland FON, Spain

FON Wireless, France Forthnet, Greece

Fox Mobile Distribution BV,

Netherlands Foxcom, France FRANCE 24, France

FRANCE CITE VISION, France FRANCE TELECOM / ORANGE, Hong

Kong

GALAXY BACKBONE PLC, Nigeria G-CELL WIRELESS LIMITED, Nigeria GEO TELEVISION NETWORK, Pakistan Global Communication Net Plc,

Bulgaria

GlobalOneBel, Belarus Globul, Bulgaria Go, Saudi Arabia Google, USA

Government of Canada, Canada

GPTC. Libva

Grameenphone, Bangladesh Griffin Internet, United Kingdom

GRUPO GTD S.A., Chile Guyacom, France GVT, Brazil HanseNet, France HEF, Denmark

HomeCamera, Singapore homefibre digital network gmbh,

Hong Kong Broadband, Hong Kong

House of Representative of the Republic of Liberia, Liberia Hub Telecom, France Hutchison 3G Ireland, Ireland iBurst, South Africa IGOCALL LTD, Thailand INFO TV FM, Poland

Infocomm Development Authority of

Singapore, Singapore

Infomatrix Enterprise Solutions Ltd,

United Kingdom

Info2cell, Jordan

Infomatrix OneView, United Kingdom

INFOMIL, France

Intersat Africa, Netherlands

IRIB, Iran

IRJA Telecom, Iceland Iskon Internet, Croatia

JARING Communications Sdn Bhd,

Malaysia Jawwal, palestine Jazztel S A, Spain

JSC COMSTAR - United TeleSystems,

Russian Fed. JSC Silknet, Georgia KDDI, Japan

Korea Telecom, South Korea

KPN. Netherlands

KPN Wholesale & Operations,

Netherlands

Kulacom Jordan, Jordan Lattelecom, Latvia Lattelecom, Sweden Level3, France

Libyana Mobile Phone, Libya

LINKdotNET, Egypt

Linkplus Technologies, Nigeria

LUGAMEDIA, France Magyar Telecom, Turkey Magyar Telekom, Hungary Main One Cable, Nigeria

Makedonski Telekom AD, Macedonia Malaysian Communication and Multimedia Commission, Malaysia Malaysian Industrial Development

Authority, Malaysia

Marco Polo Telecom, Belgium MAROC TELECOM, Morocco

Master TV, Brazil

MAURITEL SA, Mauritania Maxim Telecom Limited, Pakistan Maxis Bhd, Malaysia

Maxis Communications Berhad,

Australia

MEDIA BROADCAST GmbH, Germany Ministry Communications Iraq, Iraq MINISTRY OF COMMUNICATIONS,

Brazil

Ministry of ICT of R. Indonesia,

Indonesia

Ministry of Information

Communication Technology, France Ministry of Interior, Saudi Arabia Ministry of Telecommunications -

Lebanon, Lebanon

Ministry of Transport, France Ministry of Transport and Communication, Turkey MKN Telecom, Indonesia

Mobile Communication Company of

Iran, Iran

Mobily, Saudi Arabia Mobimea, Denmark MobiNet LLC, Mongolia Mobinil, France Mobistar, Belgium

Mobitel (Pvt) Limited, Sri Lanka MONACO TELECOM, Monaco

Movistar Chile, Chile MTN, South Africa MTN Irancell, Iran MTN Sudan, Sudan MTN Syria, syria MTS, Russian Fed.

Multi -links Telkom, Nigeria MULTILINK S.A., Haiti Multimedios, Mexico

MUSSTAFF ENTERPRISES, Sierra Leone National Broadband Network,

Australia Navitas, China Nawras Telecom, Oman neo telecoms, France Neotel, South Africa

Ngie Intergrated Rural Development

Project Teze, Cameroon

NET ANGRA, Brazil

Nigeria Communications Commission,

Nigeria

Nreach net (pvt) Ltd., Bangladesh

NTPC LIMITED, India

NTT, Japan

Nucleus Connect, Singapore NUDWALFWOL of Liberia, Liberia

Numericable, France Ofcom, United Kingdom Ogero, Lebanon Oi, Brazil

OJSC ""Svyazdorinvest, Russian Fed.

Omantel, Oman

Omnifone, United Kingdom Omniphone, United Kingdom Optimus Telecomunicacoes SA,

Portugal Orange, Belgium Orange, Brazil Orange, Egypt Orange, Poland Orange, Saudi Arabia Orange, Switzerland

Orange, United Arab Emirates Orange, United Kingdom

Orange, Germany

orange business services, Russian Fed.

ORANGE MALI, Mali Orange Romania, Romania Orange Slovensko, Slovakia Orascom Telecom, France

OTE, Greece

OViVO MEDIA, Russian Fed. **Pakistan Telecommunication** 

Authority, Pakistan

Palestine Cellular Communications,

Israel

Palestine For Communication & IT,

Israel

Paltel Group, Israel PCCW, Hong Kong PICOM, Madagascar Polkomtel S.A., Poland Portugal Telecom, Portugal PT Telekom Indonesia, Indonesia

PTCL, Pakistan

R&A TELECOMMUNICATION (BD) LTD. S&T INTERNATIONAL, Bangladesh

Roamcell, Belize Rogers, Canada

ROMTELECOM SA, Romania Rostelecom, Russian Fed. Saleforce.com, United Kingdom Saudi Telecom Company, Saudi Arabia SFR. France SKY Italia, Italy

Sky Network (Pvt) Ltd, Sri Lanka Sky Network Services, United Kingdom

Slovak Telekom a s, Slovakia **Smart Communications Inc, Philippines** 

Sodetel, Lebanon Sola Broadband, Norway Solare Telecom, LLC, USA SONITEL NIGER, niger STC, Utd.Arab Emir.

sudanese radio@tv corp., Sudan Swift Networks Limited, Nigeria

Swisscom, Switzerland Swissway telecom, Nigeria SYD ENERGI, Denmark Syrian Telecommunication Establishment, Syria

T Mobile International, Germany

T-2 d.o.o., Slovenia Taiwan Mobile, Taiwan

Talk Talk Technology, United Kingdom

Tangerine Limited, Kenya TDC A/S. Denmark TDF, France TDM, Mozambique TEDATA, Egypt

Telcom Somaliland, Somalia TELE Greenland, Denmark Tele2 AB, Sweden TELE5, Germany Telecable, France Telecolumbus, Germany Telecom, Argentina Telecom Egypt, Egypt Telecom Fiji Limited, Fiji Telecom Italia, Italy

Telecom Italia S.p.A., France Telecom Italia Sparkle, China TELECOM ITALIA SPARKLE, Italy Telecom Liechtenstein, Liechtenstein Telecom Malaysia, Malaysia TELECOM PERSONAL S.A., Argentina

Telecom Poland, Poland Telecom Regulatory Authority India,

India

Telecom Serbia, Serbia

Telecommunication Company of Iran

(TCI), Iran

**Telecommunications Regulatory** 

Authority, Serbia

Telefonia DIALOG, Poland Telefónia España, Spain TELEFONICA, Brazil Telefonica, Peru

Telefonica de Argentina, Argentina Telefonica del Peru, Peru Telefonica Latinamerica, Spain Telefónica o2 Germany GmbH & Co.

OHG, Germany

Telefonica O2 UK, United Kingdom telefonos de mexcio, Mexico Telefonselskapet, Norway

TELEGROUP D.O.O. BEOGRAD, Serbia Telehouse (KDDI Group), France Telekom Indonesia, Indonesia Telekom Malaysia Berhad, Malaysia

Telekom SA, South Africa Telekom Slovenije, Slovenia Telekom Srbija, Serbia

Telekom Srpske A.D. Banja Luka,

Bosnia-Herz.

Telekomunikacja Polska, Poland

Telenet, Belgium

TeleNet d.o.o., Bosnia-Herz.

Telenity, United Arab Emirates

Telenor, Norway Telesur, Suriname Televic, Belgium

Telia Sonera Broadband Services,

Finland

TeliaSonera, Sweden Teliasonera Eurasia, Turkey TeliaSonera International Carrier,

France Telip, France

Telkom Indonesia, Indonesia Telkom SA, South Africa

Telmex, Mexico

Telmex Colombia S.A., Colombia

Telus, Canada TEO, Sweden

The Cloud networks, United Kingdom

TIM. Italy TIM Brazil, Brazil TIM Celular SA, Brazil Total Play, Mexico Trans Telecom AD, Bulgaria TRANSATEL. France Transtelecom, Russian Fed. Triple T Broadband PCL, Thailand Truphone, United Kingdom

TTNET, Turkey Turk Telecom, Turkey Turkcell, Turkey

Turner Broadcasting Asia Pacific Ltd,

Hong Kong

Uganda Media and Research Foundation, Uganda Ukraine Railways, Ukraine UNIS Telekom d.d. Mostar, Bosnia-

Herz.

Uzbektelecom JSC, Uzbekistan

Verizon, France Verizon, Netherlands Verizon, United Kingdom Verizon, USA Versatel AG, Germany VF D2, Germany Vietnam Posts and

Telecommunications Group VNPT,

vietman

Viettel, Vietman VimpelCom, Russian Fed. Virgin Media, United Kingdom

Virgin Mobile, UK

Vodacom, United Kingdom Vodacom SA, Sweden Vodafone, Germany Vodafone, Italy Vodafone Egypt, Egypt Vodafone Portugal, Portugal

W3C, France

Welsh Assembly Government, United

Kingdom

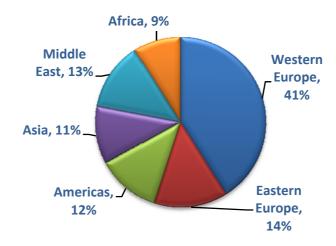
Wimax Africa AG, Switzerland

Wind, France Wind, Italy

WIND HELLAS, Greece wi-tribe Pakistan, Pakistan Yemen Net. Yemen Yota, Russian Fed. Z mobile. Albania Zain, Kuwait Zain, Sudan Zain Congo B, Congo ZAIN Jordan, Jordan Zain KSA, Saudi Arabia

ZON, Portugal

# A truly global event, attendees to the Broadband World Forum came from 101 Countries across the globe...



#### Covering every major telecoms hotspot worldwide...

Afghanistan • Albania • Algeria • Anguilla • Argentina • Armenia • Australia • Australia • Azerbaijan • Bahamas • Bahrain • Bangladesh • Belarus • Belgium • Benin • Bolivia • Bosnia • Brazil • Bulgaria • Canada • Chile • China • Columbia • Costa Rica • Croatia • Cyprus • Czech Republic • Denmark • Egypt • Estonia • Finland • France • Georgia • Germany • Greece • Greenland • Guinea • Hong Kong • Hungary • India • Indonesia • Iran • Iraq • Ireland • Israel • Italy • Japan • Jordan • Kuwait • Latvia • Lebanon • Libya • Luxembourg • Macedonia • Malaysia • Maldives • Mexico • Mongolia • Morocco • Mozambique • Netherlands • Nigeria • Norway • Oman • Pakistan • Paraguay • Peru • Philippines • Poland • Portugal • Puerto Rico • Qatar • Romania • Russian Federation • Saudi Arabia • Senegal • Serbia • Singapore • Slovakia • Slovenia • South Africa • South Korea • Spain • Sri Lanka • Sudan • Suriname • Sweden • Switzerland • Syria • Taiwan • Thailand • Tunisia • Turkey • UAE • UK • Ukraine • Uruguay • USA • Venezuela • Vietnam • Yemen

### Optimising the social network...

twitter	<b>)</b>	twitter.com/bbworldforum	452 Followers
Linked in		www.broadbandworldforum.com/community	770 members

# Don't take our word for it, here's what our attendees said about Broadband World Forum 2010...

"It is a great conference with top C-level participation - well worth a trip to beautiful Paris. It is the fixed broadband conference - it is for the fixed world what the 3GSM is for the mobile world" Wilfried Hanselmann, Head of Market Development, Ericsson

"It gave a good overview of the Broadband situation in 2010 and for next years" Patrick Pennamen, Project Manager, NC3A Brussels

"The place to be in the broadband industry" Sebastien Violette, Marketing Manager - Cloud Storage Services, Gemalto

"Great event with international participation. Keynote speakers from around the world make this really a global event" Peter Gersing, Head of Product Management IMS, Nokia Siemens Networks

"The Broadband World Forum was a great event to meet with customers, suppliers and potential future customers in a collegiate atmosphere conducive to talking about telecoms in a relaxed manner" Karen Whitaker, Alcatel-Lucent

"BBWF 2010 was well-attended and superbly organized. Excellent preparation of the conference sessions" Stefan Karapetkov, Polycom

"I really enjoyed the event and many thanks to all staff who made this a successful one" Khalid Alamoudi, Director, CITC

"Great timing with good diverse topics covering most telecom areas" Yasir AlBehzad, Director IP Transport, du

"Well worth attending. Gave me insight on what the broadband industry is heading" Ricky, Wai Chuen Kwong, Vice President, PCCW Ltd

"Broadband World Forum is now growing to a new stage where everyone is watching the developments" Junko Moribe, Assistant Manager, NEC

"Very good focus on broadband - the challenge of both fixed and mobile arms of the industry and the area of diluting boundaries between the two pillars.." Stefan Kolev, Executive Director Fixed Network, Globul

"Great event with the possibility to meet with state of the art vendors and key players in mobile broadband world" Dejan Zendelov, O&M manager, One

"Excellent conference with positive outlook for the Industry. Good opportunities to balance exhibits with Sessions" Sue Rudd, Director Tariff & Revenue Strategies, Strategy Analytics

"I think it was a great event, nice presentations" Milan Vraa, Product Manager, TELE Greenland A/S

"It is professional well organized event that gives a multi-view on other carriers progress and business approach" Sherif El Sanadily, Enterprise Division Manager, TE Data

"Very profitable event. Great place to meet all of the key in telecom business area" Robert Staniszewski, Specialist, Telekomunikacja Polska S.A.

"An outstanding experience on the broadband evolution and opportunities" Olivier Tafani, Product Manager, Orange Business Services

"All the best in one great event!" Ali Saghaeian, Chief Analyst, Wireless & Broadband Team, Teyf Research & Consulting Group - Iran

"Good meeting place for the industry, with a strong international presence" Graham Finnie, Chief Analyst, Heavy Reading

"Excellent way to follow the next evolutions in telecommunications" Daniel Mejia, Network Engineer, BT

"It has helped Operator's to plan for the future" Abdalla Elsiddig, Chief Technology Officer, Canar Telecommunications Co. Ltd

"BBWF is the premiere connection event in broadband telecom each year" John Cioffi, Assia Inc

"The broadband place to be" Ahmed Guetari, Senior Technical Director, Juniper EMEA

"A good overall all round event with something for everyone" Chris Holden, President, FTTH Council Europe

"Great event for networking" Javier Lucendo de Gregorio, Digital Home Technical Manager, Services Development, Telefonica

"Very concentrated. Pick up all that is going on in broadband worldwide in three days! Technical and business" Diya Soubra, Director Business Development, Plaster Networks

"Well organized, very important topics, interesting Keynotes and messages, one of the most professional events of the year" Tomer Nuri, Chief Technology Officer, Netcom Malam-Team Communication Ltd

"Great event. All relevant industry reps present. Very much improved site (CNIT)" Georg Herrmann, Managing Director, Broadband United Gmbh

"The BB Forum remains a key event to meet suppliers and colleagues, share experience and strategy and prepare or make business" Francois Brichet, Director NAD Project Office, Orange

"The only event where you can meet all important vendors in one go" Thomas Henritzi, Head of Network Engineering, NetCologne

"Very useful event for networking with peers in other service providers and meeting current and potential vendors" David Cohen, Access Network Design Engineer, BSKYB

"BBWF was very polished and informative. It featured many interesting keynotes and panel sessions" Matthew Benz, Marketing Data, Orange

"Focused and Exhaustive, with a high level exhibition area" Luca Messina, Strategy Director, A TLC Srl

"Energy of industry gathered in one place from all over the world to share future plans and visions" Eko Ishii, Managing Partner, CWell Institute, LLC

"This forum covers both fixed line and wireless broadband technologies which exhibited state-of-the art technologies in Broadband" Hamdi Breik, Chief Network Officer, Zain KSA

"The event is particularly useful as it helps you to meet new suppliers, conceiving new ideas and sharing experiences with other Operators" Steven Sargent, KAM, GO.com

"The event gave a comprehensive view of the hot topics and issues concerning the Internet industry with a global and regional focus" Ahmed Ossama, TE Data, Managing Director

#### Broadband World Forum is growing, start planning now...



14-15 March 2011, Jumeirah Beach, Dubai



**10-11 May 2011,** KL Convention Centre, Kuala Lumpur



27-29 September 2011, CNIT La Défense, Paris

I would like to thank you for your support and look forward to our continued relationship and delivering success across the event series. If you have any questions please do not hesitate to contact me.

Best wishes,



#### **Sanjay Singh**

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E- sanjay.singh@informa.com